



**Investor Report and Compliance Certificate**

**For the SWS Financing Group**

**For the period ended 31 March 2020**

**Confidential**

**Important Notice**

This report is being distributed in fulfilment of a finance document, the Common Terms Agreement. It is directed to, and intended for, existing investors in the company. No other persons should act or rely on it. The company makes no representation as to the accuracy of forecast information. This report should not be relied on as a guide to future performance and should not be relied on in deciding whether to undertake future investment in the company. It should be noted that the information in this report has not been reviewed by the company's auditors.

## **Investor Report**

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## General overview and business update

This Investor Report is updated for the year ended 31 March 2020. The Investor Report is a requirement of the Common Terms Agreement (CTA), which governs the company's obligations to its lenders and investors.

Projected financial ratios are published for the current PR19 / AMP7 period from April 2020 to March 2025, and include additional interest cover ratios to maintain the effectiveness of financial ratios following regulatory building block changes from the previous PR14 (AMP6) price determination.

## General levels of service

The information below on performance for 2019-20 has been taken from the Annual Report and Financial Statements for year ended 31 March 2020. The full report can be found at: [https://southernwater.annualreport2020.com/media/2082/27398\\_southernwater\\_ar2020-150720.pdf](https://southernwater.annualreport2020.com/media/2082/27398_southernwater_ar2020-150720.pdf)

## Customer

The Service Incentive Mechanism (SIM) ended for the financial year 2018-19 and will be replaced for the next period to March 2025 by C-Mex, plus a new measure, D-Mex relating to developer services. 2019-20 is a transition year for the new measures so does not count towards rewards/penalties.

The SIM score comprised two measures, a quantitative measure reflecting the number and type of "unwanted" contact from customers and a qualitative measure of customer satisfaction, and the new measures are based upon customer satisfaction only.

C-Mex will replace SIM from April 2020. The financial year 2019-20 was a transition year and Southern Water's overall C-MeX score for 2019-20 was 68.85, against an industry average of 76.33. This places us 16th out of 17 companies.

	31 Mar 2016	31 Mar 2017	31-Mar 2018	31-Mar 2019		31-Mar 2020
SIM score	73	78	79	80	<i>C-Mex</i>	76
Position	17	17	15	13	<i>Position</i>	16
					<i>D-Mex position</i>	14

## Customer - Covid-19:

We have adapted remarkably well and continue to deal with the developing situation. We are a provider of an essential public service, and many of our employees are key workers whose tasks are critical to keeping water and wastewater services flowing for our customers. We moved in just one week from business as usual to a well-rehearsed Business Continuity Plan running against four simple priorities:

- Maintaining provision of essential services at all times;
- Protecting the health, safety and wellbeing of our employees, including our supply chain, and our customers;
- Providing the maximum practicable level of assistance to our vulnerable customers; and
- Protecting the financial stability of our business.

Our people, and the business as a whole, continues to deliver against all four of these priorities. This is a particularly strong achievement which has relied upon our frontline workers who have taken on a higher degree of risk for themselves and their families, to ensure that water has flowed and wastewater been treated continuously.

## Operational performance

	2019–20		2018–19
	Target	Achieved	Achieved
Overall drinking water quality	100.00%	99.95%	99.98%
Water restrictions	0	0	0
Leakage (million litres of water per day)	87	94	102
Water Asset Health	Stable	Unstable	Stable
Wastewater Asset Health	Stable	Stable	Stable
Wastewater treatment works compliance	100%	99.37%	99.70%
All pollution incidents (wastewater), Category 1-3	158	434	144
Serious pollution incidents (wastewater), Category 1-2	3	7	7

We continued to supply drinking water of the highest quality to 2.5 million people, and we are pleased to report that the quality of the water we deliver remains high. We achieved 99.95% (2019: 99.98%) compliance with the DWI's quality measures. This measure will be replaced by a Compliance Risk Index (CRI) for 2020-21. We are pleased to have maintained good levels of performance against our other measures for water quality, pressure and discolouration.

For 2019–20, while we improved our performance from the previous year, we did not meet our leakage target, achieving 94 MI/d (2019: 101.8 MI/d). Our target for the five-year period from 2015–20 was to average 87 MI/d, so we also missed this target, incurring a penalty of £2.7 million. This is largely due to extreme weather incidents, such as the 'Freeze/Thaw', and the long, hot summer of 2018.

Our asset health for Water was reported as unstable. In 2019 we had a total of 13 coliform failures at eight water treatment works (compared with eight detections at three works in 2018). We have carried out hazard reviews of all our supply sites and this has resulted in action plans to improve coliform compliance performance.

Our Wastewater network remained stable and odour complaints dropped following activity to counter the effects from periods of warm, dry weather.

In 2019–20, our wastewater treatment works compliance performance remained good achieving 99.37% (2018: 99.70%) compliance with the required standards.

Despite making strong progress elsewhere, we realise our pollution performance remains unacceptable, with seven serious (category one and two) pollution incidents (2018: 7), and 427 less serious (category three) incidents (2018: 144). We continue to invest in our systems and assets, £54 million in 2019–20, to make improvements and our Pollution Reduction Plan has around 50 separate actions under eight Critical Success Factors.

Our Bathing Water Enhancement Programme continues to deliver results, with 62 bathing waters achieving excellent status, 56 against our target of 54 plus a further six improved by the programme.

The company has been subject to a detailed investigation by the Environment Agency regarding permit breaches at some of our wastewater treatment works in two locations during the period 2010–15. In February 2020 the agency presented 51 charges before the court and we have entered guilty pleas to these charges. The exact nature and scale of the permit breaches over the period are still under investigation.

## Financial performance for the year ended 31 March 2020

Accounts are prepared under IFRS (FRS101).

Years ended 31 March	2020	2019	Change
	£m	£m	%
Revenue	879.4	877.5	0.2
Operating costs	-403.1	-349.3	-15.4
<b>EBITDA</b>	<b>476.3</b>	<b>528.2</b>	<b>-9.8</b>
Regulatory settlement	-	-138.5	
Depreciation & amortisation	-264	-271.8	
Profit on disposals	0.9	0.9	
Net finance costs	-119.2	-155.8	
Fair value movement	339.9	-216.6	
<b>Profit before tax</b>	<b>433.9</b>	<b>-253.6</b>	
Tax	-105.2	20.7	
<b>Profit after tax</b>	<b>328.7</b>	<b>-232.9</b>	

Revenues increased to £879.4 million (2019: £877.5 million). This increase largely results from changes to our inflation-linked water and wastewater tariffs and partly offset by a reduction in consumption, including £0.7 relating to the Covid-19 lockdown by the Government in March 2020.

Operating costs increased by £53.8 million to £403.1 million (2019: £349.3 million). This increase includes; one-off costs such as a number of restructuring activities during the year in order to reduce costs and improve services ahead of the PR19 period plus an increase in our charge for bad and doubtful debts of £16.0 million relating to our estimate of the impact of COVID-19 on the collectability of outstanding debts as at 31 March 2020; addressing historic performance during the year; managing an increased number of operational issues during the year; and inflation.

As reported in the Annual Report last year, following its investigation into our historical wastewater treatment works compliance reporting, Ofwat confirmed its intention to impose a penalty under Section 22A of the Water Industry Act. This penalty comprises a fine of £3.0 million together with a reduction to future revenues of £122.9 million at 2017–18 prices, which will be made by way of a rebate to wastewater customers over the period 2020–25. We provided for these in full in the financial statements for 2018–19, resulting in a reduction to operating profit of £138.5 million (at forecast outturn prices) for that year. In addition, we have recognised a provision of £1.0 million in relation to the charges presented by the Environment Agency to the court regarding historic wastewater performance. This provision represents a minimum amount as indicated by the Sentencing Guidelines and an allowance for legal costs. The court has a very broad discretion to assess the level of the fine and the provision is not intended to indicate or predict any particular level.

Net finance costs decreased by £36.6 million to £119.2 million (2019: £155.8 million). This reduction is largely driven by the refinancing activities undertaken at the end of the prior year which, along with a further redemption in preference shares, have resulted in a reduction in net interest payable of £23.2 million. There was also lower indexation on our index-linked debt of £5.3 million and an increase in the amount of interest capitalised of £9.8 million.

## Financing

We are in a strong position of liquidity. As at 31 March 2020 there was £184 million of cash plus £700 million undrawn RCF in addition to £147.5 million standstill facilities.

This year we have secured £825 million in sustainable bonds to support the financing of investments and activities that deliver sustainable outcomes. This is the largest ever sustainable transaction for a UK utility company. The £700m RCF was also retired at this time.

During 2019 we restructured the cash flows associated with an existing financial instrument, which brought forward a cash receipt of £140.0 million at present value.

During 2018–19 we completed our financing plan to improve financial resilience of Southern Water ahead of the PR19 price review period starting April 2020. This plan included the formation of new 'Midco' financing companies and raising additional finance for the benefit of Southern Water:

- £451.5 million new borrowings raised by newly incorporated Greensands Financing companies, outside of Southern Water
- £250 million new borrowing raised by Southern Water (Greensands) Financing, outside of Southern Water
- £701.5 million of new finance raised was invested into Southern Water, net of £14.2 million costs, by a repayment of inter-company liabilities totalling £687.3 million
- These proceeds were used by Southern Water to repay £400 million of outstanding Class B debt, provide £150 million towards repayment of a £300 million Class A bond due 01 April 2019, £113.6 million was used toward reducing the interest cost of inflation linked derivatives for the period 2021 to 2031, and the remaining £37.0 million was used to pay costs associated with repaying the Class B debt and terminating a derivative associated with the Class B debt.

Credit rating	
Standard & Poor's	Class A debt: BBB+
Fitch	Class A debt: BBB+
Moody's	Class A debt: Baa3

The Class B credit ratings were removed following the repayment of Class B debt in March 2019. A deed has been entered into by the Southern Water Services Financing group to not issue any Class B debt for so long as debt at Greensands Financing is outstanding.

The credit rating for Moody's has a Stable Outlook. The credit ratings for Standard & Poor's and Fitch are on negative outlook.

A further credit rating downgrade by one or more Rating Agencies could result in a Trigger Event under our Common Terms Agreement (A Trigger Event would occur if any two of the credit ratings fall to BBB or Baa2) which in turn would require creditor consents to the raising of new debt and restrictions on the payment of dividends. A further credit rating downgrade by Moody's would lead to a restriction on the payment of dividends under the terms of our Licence.

## **Dividend and Financing Policy**

Our dividend policy is formulated to ensure a fair balance of reward between customers and investors. To deliver on our vision for the successful delivery of our Business Plan for 2020–25, all stakeholders must share in success: customers benefitting through enhanced service and lower bills, and shareholders earning a fair return on the near £2 billion of equity invested.

When proposing payment of a dividend the Directors of Southern Water Services Limited, acting independently in accordance with their directors' duties and in accordance with the Company's Licence, will apply the following principles:

1. Determination of a base level of dividend, based on an equity return consistent with our most recent Final Determination and our actual level of gearing. This recognises our management of economic risks and capital employed.
  2. In assessing any adjustment to the base level of dividend, we will take into account our financial and non-financial performance. This would reflect our overall financial performance as compared to the final Business Plan for 2020–25 as agreed by Ofwat and would explicitly consider a qualitative assessment of customer service levels and how customers share in our successes.
  3. We will consider our financial resilience ahead of any dividend decision, and whether any financial outperformance should be re-invested to benefit our customers. This consideration will also include taking into account the interests of our employees, other stakeholders, and our pension schemes.
- Our dividend policy is intended to support the financial resilience and investment grade credit ratings of the business and ensure continued access to diversified sources of finance. As part of step three we carry out an assessment of:
- a) headroom under debt covenants
  - b) the impact on the company's credit rating
  - c) the liquidity position and ability to fulfil licence conditions
  - d) key areas of business risk.
4. We will be transparent in the payment of dividends and will clearly justify the payment in relation to the factors outlined above.
  5. We will publish our Dividend Policy annually (as part of the Annual Report), and highlight any changes.

The Board has resolved that the company will not pay any dividends until it is clear that to do so would not be detrimental to the company's financial position.

## **Board membership (of Southern Water Services Ltd)**

Keith Lough (Chairman)

Ian McAulay (Chief Executive Officer)

Sebastiaan Boelen (Chief Financial Officer)

Paul Sheffield (Senior Independent Non-executive Director)

Rosemary Boot (Independent Non-executive Director)

Malcolm Cooper (Independent Non-executive Director)

Dame Gillian Guy DBE (Independent Non-executive Director)

Kevin McCullough (Independent Non-executive Director)

Mike Putnam (Independent Non-executive Director)

Sara Sulaiman (Non-executive Director)

MaryKay Fuller (Non-executive Director)

Richard Manning (Company Secretary)

## **Ultimate parent company**

The ultimate parent company is Greensands Holdings Ltd.

## **Financial ratios**

As required by the CTA, financial ratios are reported up to the end of the current five year regulatory period. The forecasts used to generate the financial ratios are derived from the SWS Business Financial Model and are in the format specified by the CTA.

New interest cover ratios have been included (page 17) as a result of regulatory and accounting changes from the PR14 / AMP6 period. A total expenditure assessment was also introduced ('Totex'), with a recovery of 'fast money' through revenues, and 'slow money' added to the RCV.

Pages 10 and 11 of this report provide an overview of the regulatory building blocks for PR19, the foundation for the structure of debt covenant ratios. Pages 18 and 19 provide a comparison of the PR19 totex with the forecast level of operating and capital expenditure, and a reconciliation to the net operating cash flow input to the interest cover ratios.

Short term forecast RPI used for this Investor Report are calculated as the average of inflation forecasts published by a number of UK banks. RPI at March 2020 was 2.6%, the forecast RPI used for March 2021 is 1.4% (CPIH 0.8%), and the long term forecast used for RPI is 2.9% (CPIH 2.1%)

For investor reporting, interest paid is reported on an accruals basis in line with the requirements of the CTA.

## **Covid-19**

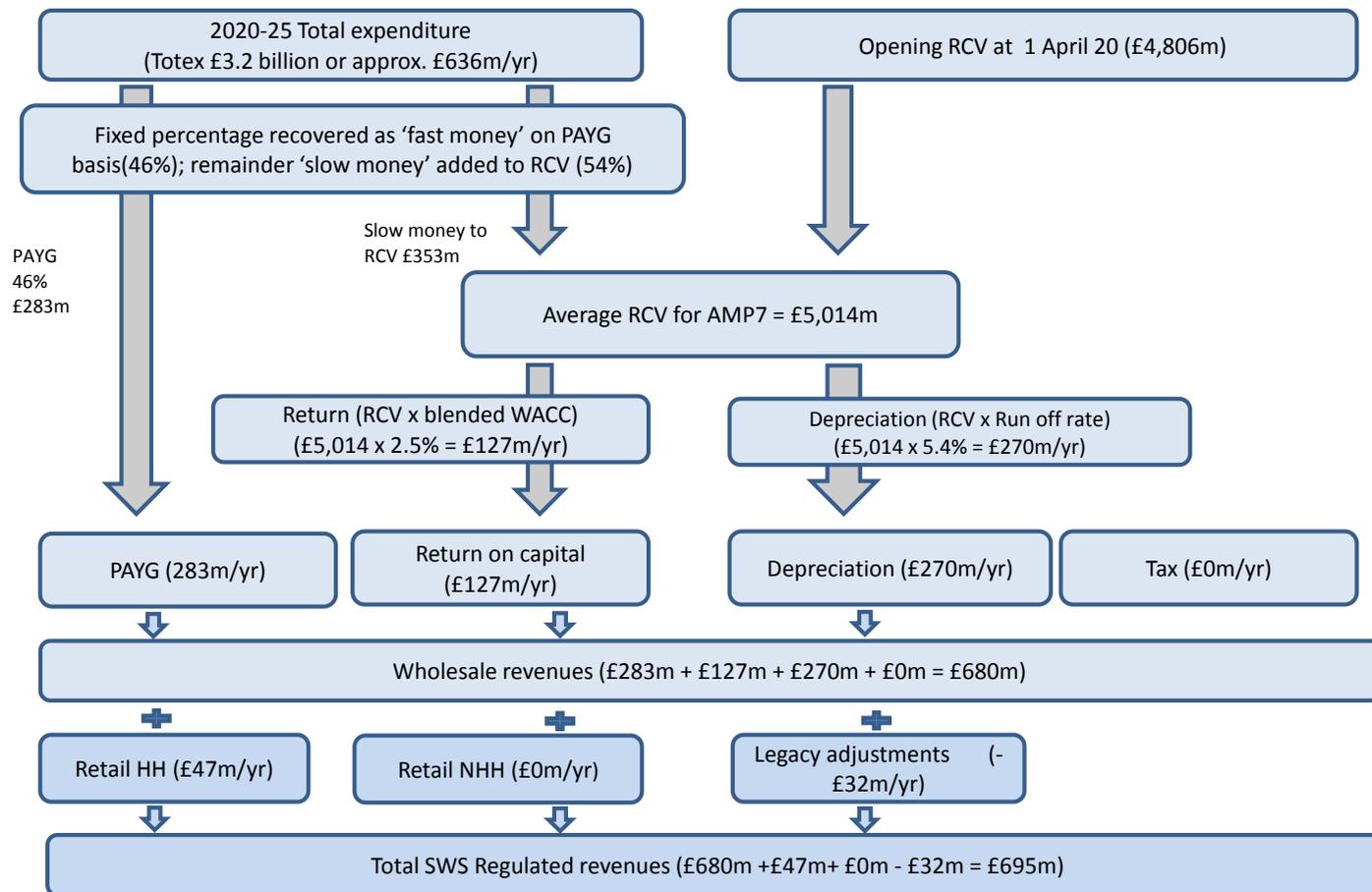
Forecast financial ratios do not yet include the forecast financial impact of Covid-19 given the uncertainty regarding the potential effect on full financial year, and longer term, cash flows. A material reduction in net operating cash flow for 2020-21 may result in a breach of the 2020-21 adjusted interest cover ratios.

Non-Household revenues are lower than budget/forecast in 2020-21 as a result of the lockdown affecting trading of our commercial customers and also from short term credit support extended to the retail market. This shortfall in revenues in 2020-21 is a result of reduced consumption and is fully recoverable in future periods. Bad debt risk resides with the retail companies but SWS is exposed to bad debt risk from the failure of a retail company. The short term credit support extended to retailers has, to date, prevented any failure of a retail company.

Water into-supply has been higher than average which suggests household consumption is offsetting the reduced non-household consumption. Cash received from household customers, to date, is offsetting the loss of non-household revenues and our household turnover for this financial year will be higher than originally budgeted/forecast. It is too early to reliably assess whether this position will continue for the full financial year given household customers are on a much longer billing cycle than non-household customers. Furthermore, we are expecting an increase in household bad debt as a result of the economic impact from Covid-19 and the end of the UK Government furlough scheme in October 2020 may result in a weaker customer cash position in the second half of this financial year.

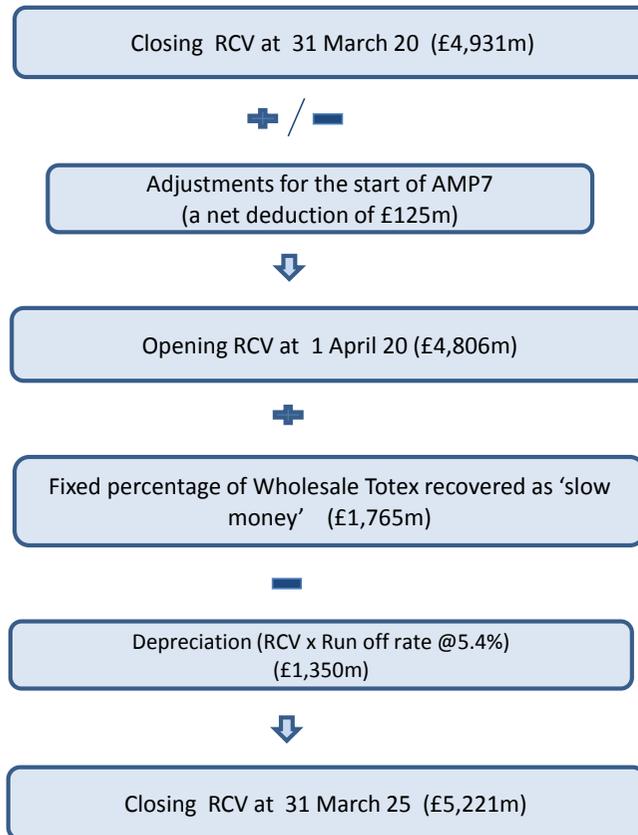
Ofwat has acknowledged that companies should prioritise the provision of a reliable water and wastewater service and SWS has an expectation that allowance will be made for any additional costs or impact on performance commitments through post-Covid19 regulatory adjustments.

**An illustration of the Totex approach to cost recovery for AMP7 (the 'revenue building blocks'). 2017/18 prices**



Note: Values stated are rounded average annual values used to illustrate the totex approach to cost recovery, rather than determined annual values

**An illustration of the construction of the RCV for AMP7. 2017/18 prices**



## Consolidated cashflow

Ref.		31 Mar 2020 £m	31 Mar 2021 £m	31 Mar 2022 £m	31 Mar 2023 £m	31 Mar 2024 £m	31 Mar 2025 £m
	Revenue						
1	Appointed *	874.6	775.4	800.3	806.3	796.9	811.7
2	Non Appointed	10.5	10.8	11.0	11.2	11.4	11.7
	Operating Costs						
3	Appointed	400.4	382.5	368.8	356.7	361.5	368.0
4	Non Appointed	7.9	8.9	9.2	9.5	9.7	10.0
	Exceptional item	0.0	0.0	0.0	0.0	0.0	0.0
5	Net Capital Expenditure (inc Disposals of Assets)	472.9	384.8	453.7	487.8	502.7	378.8
	Annual Finance Charge	115.2	77.0	67.0	72.7	73.2	72.7
6	Taxation	0.1	0.1	0.1	0.1	0.1	0.1
	Payments on Subordinated Debt and Distributions **	59.1	0.0	0.0	0.0	0.0	0.0
	Net cash flow before financing	-170.5	-67.1	-87.5	-109.3	-138.9	-6.2
	Proceeds from new equity for SWS	0.0	0.0	0.0	0.0	0.0	0.0
	Proceeds from new financing	138.5	1232.6	0.0	198.0	0.0	594.0
	Drawings from RCF	160.0	-330.0	0.0	0.0	70.0	-70.0
	Debt and swap accretion payments	-311.4	-556.7	-50.7	-277.3	-24.0	-21.2
	Movement on DSPA	-4.6	0.0	0.0	0.0	0.0	0.0
	Net cash reserves movement after financing	-188.0	278.8	-138.2	-188.6	-92.9	496.6

Financial forecasts are based upon the SWS Board approved Execution Plan to deliver the PR19 Final Determination to 31 March 2025. SWS is in the process of a large transformation of the operations, culture and governance of the business in order to ensure a renewed focus on regulatory compliance. This improvement provides a strong foundation for the delivery of the Execution Plan which aims to meet the stretching commitments of the PR19 Final Determination, improve operational performance, and improve financial efficiency, over the period to 2025.

\* The Execution Plan meets the total cost allowance of the PR19 Final Determination and appointed revenues for 2023, 2024, and 2025 include a forecast net ODI penalty of £61m relating to 2021, 2022, and 2023.

\*\* The Board has resolved that the company will not pay any dividends until it is clear that to do so would not be detrimental to the company's financial position. We have therefore not yet forecast a level of dividend for the AMP7 period to 2025.

### Annual Finance Charge

Ref.		31 Mar 2020 £m	31 Mar 2021 £m	31 Mar 2022 £m	31 Mar 2023 £m	31 Mar 2024 £m	31 Mar 2025 £m
	Class A debt interest	113.7	75.4	67.4	72.8	71.8	71.6
	Class B debt interest	0.0	0.0	0.0	0.0	0.0	0.0
	Interest income	0.9	0.6	1.5	1.2	0.2	0.0
	Class A Facilities commitment fees	2.4	2.2	1.1	1.1	1.6	1.1
7	Class A Debt Interest	115.2	77.0	67.0	72.7	73.2	72.7
8	Senior Debt Interest	115.2	77.0	67.0	72.7	73.2	72.7
	Annual Finance Charge	115.2	77	67.0	72.7	73.2	72.7
	Monthly Payment Amount *	10.0	6.5	5.7	6.2	6.1	6.1

\* Monthly payment amount is stated gross and reduced by interest received in the Debt Service Payment Account

### Cash accounts and reserves

Ref.		31 Mar 2020 £m	31 Mar 2021 £m	31 Mar 2022 £m	31 Mar 2023 £m	31 Mar 2024 £m	31 Mar 2025 £m
	SWS O&M Reserve account						
	Opening balance	0.0	0.0	0.0	0.0	0.0	0.0
	Cash transferred	0.0	0.0	0.0	0.0	0.0	0.0
	Closing balance	0.0	0.0	0.0	0.0	0.0	0.0
	Capex Reserve account						
	Opening balance	49.1	0.9	434.7	296.5	107.9	15.0
	Cash transferred	-48.2	433.8	-138.2	-188.6	-92.9	496.6
	Closing balance	0.9	434.7	296.5	107.9	15.0	511.6
	Debt Service Payment account						
	Opening balance	15.5	10.9	10.9	10.9	10.9	10.9
	Cash transferred	-4.6	0.0	0.0	0.0	0.0	0.0
	Closing balance	10.9	10.9	10.9	10.9	10.9	10.9
	SWS Operating accounts						
	Opening balance	307.8	172.6	17.6	17.6	17.6	17.6
	Cash transferred	-135.2	-155.0	0.0	0.0	0.0	0.0
	Closing balance	172.6	17.6	17.6	17.6	17.6	17.6
	Total Cash Balances						
	Opening balance	372.4	184.4	463.2	325.0	136.4	43.5
	Cash transferred	-188.0	278.8	-138.2	-188.6	-92.9	496.6
9	Closing balance	184.4	463.2	325.0	136.4	43.5	540.1

### Bonds, Authorised Loan Facilities and Leases

Ref.	31 Mar 2020 £m	31 Mar 2021 £m	31 Mar 2022 £m	31 Mar 2023 £m	31 Mar 2024 £m	31 Mar 2025 £m
* Senior £350m A1 6.192% Fixed Rate Bonds due 2029	350.0	350.0	350.0	350.0	350.0	350.0
* £150m A2a 3.706% Index-linked Bonds due 2034	243.7	246.7	252.8	260.1	267.6	275.4
* £35m A2b 3.706% Limited Index Bonds due 2034	56.8	57.6	59.0	60.7	62.5	64.3
£350m A4 6.64% Fixed Rate Bonds due 2026	350.0	350.0	350.0	350.0	350.0	350.0
£150m A5 3.816% Index-linked Bonds due 2023	243.7	246.7	252.8	0.0	0.0	0.0
* £350m A7 5.0% Fixed Rate Bonds due 2021	350.0	0.0	0.0	0.0	0.0	0.0
* £150m A8 5.0% Fixed Rate Bonds due 2041	150.0	150.0	150.0	150.0	150.0	150.0
* £200m A9 4.5% Fixed Rate Bonds due 2052	200.0	200.0	200.0	200.0	200.0	200.0
* £300m A10 5.125% Fixed Rate Bonds due 2056	300.0	300.0	300.0	300.0	300.0	300.0
£375m A12 2.375% Fixed Rate Bonds due 2028	0.0	375.0	375.0	375.0	375.0	375.0
£3450m A13 3.0% Fixed Rate Bonds due 2037	0.0	450.0	450.0	450.0	450.0	450.0
RPI accretion on Index-Linked swaps	202.6	28.0	40.9	95.8	146.1	204.3
* £165m Artesian 4.076% Index-linked Bonds due 2033	268.2	271.4	278.0	286.1	294.4	302.9
* £156m Artesian 3.635% Index-linked Bonds due 2032	248.2	251.2	257.3	264.8	272.5	280.4
£100m EIB Index Linked loan due 2025	92.0	76.8	62.0	46.5	30.1	12.8
£250m USPP Fixed Rate Loan due 2031 / 2036	250.0	250.0	250.0	250.0	250.0	250.0
** New cash required	0.0	425.0	425.0	625.0	625.0	1225.0
Drawings under the Revolving Credit Facility	330.0	0.0	0.0	0.0	70.0	0.0
Drawings under the DSR Liquidity Facility	0.0	0.0	0.0	0.0	0.0	0.0
Finance Leases	0.0	0.0	0.0	0.0	0.0	0.0
Class A Indebtedness	3,635.2	4,028.4	4,052.8	4,064.0	4,193.2	4,790.1
Senior Indebtedness	3,635.2	4,028.4	4,052.8	4,064.0	4,193.2	4,790.1
10 Class A Net Indebtedness	3,450.8	3,565.2	3,727.8	3,927.6	4,149.7	4,250.0
11 Senior Net Indebtedness	3,450.8	3,565.2	3,727.8	3,927.6	4,149.7	4,250.0
Nominal value of fixed rate debt swapped to Index-linked	1,318.0	1,318.0	1,318.0	1,318.0	1,318.0	1,318.0

\* Wrapped by AG

\*\* 'New cash required' is a notional class of debt included to forecast compliance ratios correctly. This is not an attempt to forecast the actual quantum, mix, cost and timing of future financing.

### Interest Cover Ratios - Original format

	Trigger	Default	31 Mar 2020 £m	31 Mar 2021 £m	31 Mar 2022 £m	31 Mar 2023 £m	31 Mar 2024 £m	31 Mar 2025 £m		
A	Net Appointed Income (1+3+6)		474.1	392.8	431.4	449.5	435.3	443.6		
B	Net Total Income (1+2+3+4+6)		476.7	394.7	433.2	451.2	437.0	445.3		
C	Depreciation (CCD & IRC)		0.0	0.0	0.0	0.0	0.0	0.0		
D	Class A Debt interest (7)		115.2	77.0	67.0	72.7	73.2	72.7		
E	Senior Debt interest (8)		115.2	77.0	67.0	72.7	73.2	72.7		
F	Period end VAT debtor		10.2	6.9	8.4	8.3	8.3	8.3		
G	Capital Maintenance (MNI & IRE)		244.5	N/A	N/A	N/A	N/A	N/A		
Class A Adjusted ICR										
	Historic: (B-C+F)/D	Projected: (A-C+F)/D	1.3	N/A	4.2	5.2	6.6	6.3	6.1	6.2
Class A Average ICR			1.4	N/A	5.6	6.0	6.3	6.2	6.1	6.2
Senior Adjusted ICR										
	Historic: (B-C+F)/E	Projected: (A-C+F)/E	1.1	N/A	4.2	5.2	6.6	6.3	6.1	6.2
Senior Average Adjusted ICR			1.2	N/A	5.6	6.0	6.3	6.2	6.1	6.2
Class A ICR										
	Historic: B/D	Projected: A/D	N/A	1.6	4.2	5.2	6.6	6.3	6.1	6.2
Class A Post Maintenance ICR										
	Historic: (B-G+F)/D		N/A	1.0	2.1	N/A	N/A	N/A	N/A	N/A

CCD (Current Cost Depreciation) and IRC (Infrastructure Renewals Charge) have been removed as regulatory building blocks from the PR14 regulatory period. As a consequence, the values for this input into interest cover ratios is zero for these years.

Additional interest cover ratios have been introduced (following page) that maintain consistency of ratio performance with previous periods.

Further explanation of this change can be found on page 9 of this report.

### Interest Cover Ratios - New (Post PR14) format

	Trigger	Default	31 Mar 2020 £m	31 Mar 2021 £m	31 Mar 2022 £m	31 Mar 2023 £m	31 Mar 2024 £m	31 Mar 2025 £m	
A	Net Appointed Income (1+3+6)		474.1	392.8	431.4	449.5	435.3	443.6	
B	Net Total Income (1+2+3+4+6)		476.7	394.7	433.2	451.2	437.0	445.3	
C	Depreciation of the RCV:								
	Depreciation (CCD & IRC)		0.0	0.0	0.0	0.0	0.0	0.0	
	RCV run down		282.7	269.5	279.6	295.2	308.6	316.8	
D	Class A Debt interest (7)		115.2	77.0	67.0	72.7	73.2	72.7	
E	Senior Debt interest (8)		115.2	77.0	67.0	72.7	73.2	72.7	
F	Period end VAT debtor		10.2	6.9	8.4	8.3	8.3	8.3	
G	Capital Maintenance (MNI & IRE)		244.5	N/A	N/A	N/A	N/A	N/A	
Class A Adjusted ICR									
	Historic: (B-C+F)/D	Projected: (A-C+F)/D	1.3	N/A	1.8	1.7	2.4	2.2	1.9
Class A Average ICR			1.4	N/A	2.0	2.0	2.1	2.0	1.9
Senior Adjusted ICR									
	Historic: (B-C+F)/E	Projected: (A-C+F)/E	1.1	N/A	1.8	1.7	2.4	2.2	1.9
Senior Average Adjusted ICR			1.2	N/A	2.0	2.0	2.1	2.0	1.9
Class A ICR									
	Historic: B/D	Projected: A/D	N/A	1.6	4.2	5.2	6.6	6.3	6.1
Class A Post Maintenance ICR									
	Historic: (B-G+F)/D		N/A	1.0	2.1	N/A	N/A	N/A	N/A

These new interest cover ratios include the regulatory value of RCV run down in place of CCD & IRC .

### Comparison of FD PAYG funding ('fast money') to actual operating costs

<b><u>PR14 &amp; PR19 Final Determinations:</u></b>		<b>AMP 6 Period to 2020</b>	<b>AMP 7 Period to 2025</b>	
Totex funding	Real £m	<u>2,639.4</u>	<u>3,179.5</u>	Wholesale operating costs and capital expenditure for the regulatory period (excluding pension deficit contributions outside of the Totex assessment)
Totex funding	Outturn £m	<u>2,957.0</u>	<u>3,458.5</u>	
PAYG fast money	Outturn £m	1,403.4	1,539.2	The value of Wholesale Totex recovered via revenues
Slow money	Outturn £m	1,553.7	1,919.3	The value of Wholesale Totex added to the RCV
Retail operating costs	FD £m	<u>294.9</u>	<u>255.1</u>	Operating costs for the Retail price control per Final Determination
<b>Total</b>		<b><u>3,251.9</u></b>	<b><u>3,713.6</u></b>	
Total Appointed expenditure (treating Retail Opex as Fast money)				
Fast money		52.2%	48.3%	
Slow money		47.8%	51.7%	
<b><u>Actual costs</u></b>		<b>AMP 6 Period to 2020</b>	<b>AMP 7 Period to 2025</b>	
Operating costs per accounts	Outturn £m	1,632.9	1,711.1	Wholesale and retail operating costs
Capital expenditure per accounts	Outturn £m	<u>1,733.4</u>	<u>2,041.1</u>	
<b>Total Appointed expenditure</b>	<b>Outturn £m</b>	<b><u>3,366.3</u></b>	<b><u>3,752.2</u></b>	
Operating costs / Fast money		48.5%	45.6%	
Capital expenditure / Slow money		51.5%	54.4%	
<b><u>Variance between determined fast/slow money to actual costs</u></b>				
Operating costs / Fast money		3.7%	2.7%	The variance over the regulatory period between FD and actual forecast apportionment of costs between operating costs / capital expenditure and fast / slow money
Capital expenditure / Slow money		-3.7%	-2.7%	

**Reconciliation to Net Appointed Income**

	<b>31 Mar</b>					
	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>
	<b>£m</b>	<b>£m</b>	<b>£m</b>	<b>£m</b>	<b>£m</b>	<b>£m</b>
Operating costs per Accounts	403.1	354.2	352.1	347.6	353.4	359.6
Non-appointed expenditure	-7.9	-8.9	-9.2	-9.5	-9.7	-10.0
Movement in operating cost working capital	-13.0	17.6	7.8	0.0	-1.3	-1.3
Difference between pension charge and cash contributions	16.7	17.5	18.1	18.6	19.1	19.7
IFRS16 Lease costs	1.5	2.1	0.0	0.0	0.0	0.0
Appointed operating cost cash flow (ref 3. page 10)	400.4	382.5	368.8	356.7	361.5	368.0



**Declaration**

We confirm that each of the above Ratios has been calculated in respect of each of the relevant periods for which it is required under the Common Terms Agreement and has not breached the Trigger Event Ratio Levels and has not caused Paragraph 20 (Ratios) of Part 2 (Event of Default (SWS and the Issuer)) of Schedule 7 of the Common Terms Agreement to be breached.

We confirm that the Annual Finance Charge is £77.6 million for 2020/21 equating to a Monthly Payment Amount for this period of £6.5 million.

We also confirm that no Default or Potential Trigger Event is outstanding and that SWS's insurances are being maintained in accordance with the Common Terms Agreement.



Sebastiaan Boelen  
Chief Financial Officer  
For and on behalf of  
Southern Water Services Ltd



Sebastiaan Boelen  
For and on behalf of  
Southern Water Services (Finance) Ltd



Richard Manning  
For and on behalf of  
Southern Water Services Ltd



Steven Collins  
For and on behalf of  
Southern Water Services (Finance) Ltd

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